

Academic Partner Program – Become a CMC

Advance your career through the exclusive University of Ottawa–CMC–Canada Academic Partner Program. This program, renowned for excellence in management consulting, offers Telfer School of Management in the Management Consulting Concentration and undergraduate students in the Microprogram Management Consulting an accelerated path to the Certified Management Consultant (CMC) designation.

Enroll to receive complimentary CMC–Canada membership and join a community of driven students focused on excelling in consulting. The CMC designation highlights your commitment to ethics, excellence, and ongoing professional growth, setting you apart in the global consulting field.

Benefits of Membership

University of Ottawa Telfer School of Management in the Management Consulting Concentration and undergraduate students in the Microprogram Management Consulting, enjoy complimentary CMC–Canada membership, recognized courses fulfilling CMC educational requirements, and access to the Body of Knowledge: **Methodologies, Tools, and Techniques**. This streamlined pathway supports your growth as an ethical, knowledgeable management consultant.

As a CMC–Canada Member, you gain access to:

- **Exclusive** professional development and educational programs.
- **Networking events** to connect with mentors, peers, and industry leaders.
- A suite of **online tools**, including research databases, templates, and best practices.
- **Mentorship** opportunities for both giving and receiving guidance.

Explore all the benefits in our Member Brochure to maximize your potential as a CMC.

Register for your FREE membership

Please ensure to use your personal email when registering to allow for continuous communication and information directly from CMC–Canada.



Earning your CMC designation

Educational Requirements

CMC-Canada Educational Requirement	Undergrad English Course	Undergrad French Course	Graduate English Course	Graduate French Course
Essentials of Management Consulting	ADM 3304 Management Consulting	ADM 3704 Conseil en gestion	MBA 6269 Management Consulting	MBA 6669 Consultation en gestion
Project Management	ADM 4103 Project Management	ADM 4503 Gestion de projets	MBA 6362 Project Management	MBA 6762 Gestion de projet
Interpersonal Skills	ADM 2336 Organizational Behaviour ADM 2381 Business Communication Skills ADM 3333 Staffing Organizations ADM 4329 Personal Selling	ADM 2736 Comportement organisationnel ADM 2781 Habilités de communication d'affaires ADM 3733 Dotation des organisations ADM 4729 Ventes et relations d'affaires	MBA 5235 Leadership Skills MBA 5236 Value-based Leadership MBA 5330 Managing Talent Organizations MBA 6266 Principles of Negotiation	MBA 5635 Habilités de gestion MBA 5636 Leadership fondé sur les valeurs MBA 5730 Gestion des talents au sien des organisations MBA 6666 Principes de négociation
Personal Skills	ADM 2302 Business Analytics ADM 4337 Managing Change	ADM 2702 Analytique de gestion ADM 4737 Changement et développement des organisations	MBA 5100 Communicating with data MBA 5101 Decision making with data MBA 5237 Change Management	MBA 5500 Analyse descriptive des données MBA5501 Analyse des données inferentielle MBA 5637 Gestion de changement
Ethical Behaviour Course and Exam	Ethics course and exam is provided by CMC-Canada certified instructors. Register at www.cmc-canada.ca			

Earning your CMC designation

Experience Requirements

Your experience will be assessed through your resume, client references, and engagement summaries. To qualify for the Oral Assessment, you'll need at least three years of consulting experience, three client references, and three engagement summaries. The University of Ottawa provides an opportunity to fulfill one client reference and engagement summary requirement through a consulting project.

Undergraduate Students	Graduate Students
<p>The ADM 4907 Management Consulting Project is an actual project for a real client. It takes place over a 4-month period from proposal (Entry Phase) to completion (Termination Phase) and has real impact for the client external to the university.</p>	<p>The MBA 6499 Management Consulting Project or 6899 Projet de consultation is an actual project for a real client. It takes place over a 6-month period from proposal (Entry Phase) to completion (Termination Phase) and has real impact for the client external to the university.</p>

Oral Assessment

Once you have completed the education and experience requirements you will be eligible to sit for your Oral Assessment. The Oral Assessment is an interview with two trained CMCs on your experience and competencies.

Support through the certification process

Throughout the certification process our certification manager will work with you and guide you through the steps. You will also be sponsored by two CMC/FCMC members. These members can be selected from the CMC-Canada membership in general or from the members below:

- Greg Richards, FCMC
- Jac van Beek, FCMC
- Murray Kronick, FCMC

FAQs

1. What if I don't have three years of experience – how do I earn it?

Gaining the required three years of consulting experience is a crucial part of becoming a certified management consultant (CMC). If you currently don't have this experience, you can accumulate it through various means:

- Engaging in Consulting Projects: Look for opportunities within your current organization or take up independent consulting projects.
- Internships and Trainee Roles: Internships or positions as a consulting trainee can count towards your experience.
- Volunteer Consulting Work: Offering your services pro bono for non-profits or startups can also be a valuable way to gain experience.

Remember, the key is to engage in work that allows you to develop and demonstrate core consulting competencies.

2. Does Previous experience before my MBA or Undergraduate degree Count?

Yes, previous experience before obtaining your MBA or Undergraduate degree can count towards the three years of required experience, provided that the work involved relevant consulting activities. The experience should demonstrate your abilities in areas such as problem-solving, client management, and strategic thinking, which are crucial for a management consultant.

3. Does internal consulting count?

Internal consulting experience is indeed considered valid. If you have worked on projects within your organization that involve consulting activities – such as advising internal clients, strategy development, process improvement, or change management – these can contribute towards your consulting experience requirement.

4. What is the cost of membership with CMC-Canada?

Your membership at CMC-Canada is complimentary while you are a student under the Academic Partnership Program with CMC-Canada and the University of Ottawa. Upon graduation, to ease the transition, you will be entitled to our Graduation Discount Program. This includes 50% off the membership fee for your first year (\$137.50 + tax) and 25% off for your second year (\$206.25 + tax). For more details, you can visit our website at cmc-canada.ca.

Register for your FREE membership

Please ensure to use your personal email when registering to allow for continuous communication and information directly from CMC- Canada.

